GOVERNMENT OF INDIA
RAILWAYS
LOK SABHA

UNSTARRED QUESTION NO:3903
ANSWERED ON:22.03.2001
RAILWAYS EARNING
JASWANT SINGH YADAV;SURESH RAMRAO JADHAV (PATIL)

Will the Minister of RAILWAYS be pleased to state:

(a) whether the earning of Railways is less than the budget project during the current financial year:

(b) if so, the percentage of earning during the current financial year as compared to the last year; and

(c) the steps taken by the Government to increase the earning of Railways?

Answer

MINISTER OF STATE IN THE MINISTRY OF RAILWAYS (SHRI DIGVIJAY SINGH)

(a) and (b): Yes, Sir. The earnings to end of February, 2001 at Rs. 31816 crores are less by Rs.179 crores as compared to the proportionate target based on the Revised Estimates. These are 89.6% of the R.E. target against 90.1% achieved last year.

(c) Various steps initiated by the Railways to increase earnings includes:

- Comprehensive delegation of powers to zonal and divisional railways to sharpen customer interface and to make appropriate marketing strategies to capture more traffic from core sector and others.
- Volume discount scheme for certain commodities.
- Two points rake loading facilities for nominated stations.
- Commercial incentives and guaranteed transit time service.
- Special Parcel trains between important stations and trading centres and leasing of SLRs of passenger trains.
- Deployment of information technology to improve customer interface.
- Mobilisation of revenues through non-traditional sources namely, leasing of 'right of way' for laying of Optic Fibre Cables, commercial utilisation of Railway land and air space and commercial publicity on rolling stock and station buildings.
- Drive for realisation of outstanding dues.
- Improved assets utilisation.